



News FROM IIADA

5/29/2020

Administrative Office

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Auction News

Dealer's Choice AA

www.dcaa.com

Plaza Auto Auction

www.plazaaa.com

Tri-State AA – Cuba City

www.tsaaonline.com

Manheim Omaha AA

www.manheim.com

Adesa Des Moines

www.adesa.com

Manheim-Minneapolis-MAA

www.manheim.com

Manheim Northstar

www.manheim.com

Des Moines Auto Auction

www.dsmaa.com

SUPPORT FOR THE MIDWEST
AUTO AUCTIONS IS GREATLY
APPRECIATED.

IIADA ADMINISTRATIVE OFFICE

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DOT NEWS: NOTICE FROM IDOT DIRTECTOR: (EXCERPT)

Dealerships need to continue to monitor their mail, email and phones at their dealership location during the Covid-19 pandemic, even if they aren't maintaining business hours. All relevant documents will be sent to the business address registered with the Department of Transportation. The DOT had an instance of a dealership that wasn't fulfilling business hours, which is allowed under the waiver, but they disconnected the phone entirely, which is not allowed.

RE: Temporary Waiver of the requirement for a motor vehicle dealer to notify the department 10 days in advance of any business hours change as a result of the Governor's March 17 Proclamation of Disaster Emergency due to the Coronavirus (COVID-19) outbreak.

Accordingly, as director, I find that under the authority cited, I may take the following action to provide relief from the following portion of the administrative rule: • Iowa Administrative Rule 761—425.18 stating that "A motor vehicle dealer shall file a written statement with the vehicle and motor carrier services bureau at least ten days before any change of...hours..." I hereby waive the listed portion of the above-referenced rule specifically related to the requirement that a motor vehicle dealer notify the department 10 days in advance of any business hours change, as that requirement would be an undue hardship during this public health emergency. I find that equal protection of the public health, safety, and welfare can be met by allowing a motor vehicle dealer to post their business hours for the week conspicuously at each location as well as notify the department of a change in business hours when they are seeking a renewal of their motor vehicle dealer's license for the 2021 calendar year.

This decision does not waive the requirements in Iowa Administrative Rule 761-425.3 that the motor vehicle dealer must conduct regular business hours that include a minimum of 32 posted hours between 7 a.m. and 9 p.m., Monday through Friday. This decision does not waive the requirements in Iowa Administrative Rule 761-425.10(5) that the principal place of business must be staffed during regular business hours. This decision does not waive any other provisions of administrative rule or Iowa law related to regulation of motor vehicle dealers.



This waiver shall become effective immediately and shall end December 31, 2020. Please contact Daniel Yeh, by email at daniel.yeh@iowadot.us or by telephone at (515) 237-3325 if you have any questions about this decision.

Sincerely,
Scott Marler, Director

Governor's Vehicle Service waivers extended

On May 26th Governor Reynolds issued a Covid-19 proclamation that extended the current waiver for certain vehicle title and registration transactions through June 25. I am providing this information for you to share with the IADA and IIADA membership and everyone in the dealer community. The full details are contained in the attached memo, but here is the basic summary:

The 30-day deadline to apply for title and registration is continued to be waived. When the waiver expires, any customer who acquired a vehicle between March 16 and June 25 will have until July 28 to apply for title and registration without incurring a penalty (there are shorter deadlines for vehicles purchased between February 13 and March 15).

The 45-day expiration for dealer-issued temporary plates is continued to be waived. When the waiver expires, any temporary plate issued between March 16 and June 25 will expire on August 10 (there are shorter deadlines for plates issued between January 31 and March 15).

The deadline for registration renewal is also extended. Any vehicle with a Jan, Feb, Mar, Apr, May or Jun registration expiration may be renewed by July 31 to avoid any penalty.

By virtue of these extensions, the Administrative Rule waiver remains in place that exempts dealers from filling required business hours as stated on the license. The second waiver that exempts dealers from notifying Iowa DOT of a change in business hours also remains in place and is effective through December 31, 2020. Please see the attached PDF [IM 20-07 COVID-19 disaster emergency proclamation termination revised 5-26.pdf](#)

Legislative Update: The Iowa Legislature will resume June 3rd, 2020. For information on COVID-19 in Iowa visit <https://coronavirus.iowa.gov>

IIADA 2020 ANNUAL MEETING:

The IIADA Board of Directors continues to monitor the COVID-19. Once the Social Distancing ban is removed the IIADA Board of Directors will set the time, date, and location for the Annual Meeting. We will be updating the Members as information becomes available.

Auction News

Adesa – Sioux Falls

www.adesa.com

Manheim Kansas City

www.manheim.com

Greater Rockford AA

www.graa.net

Quad City Auto Auction

www.qcaa.com

Lincoln Auto Auction

www.lincolnautoauction.com

IIADA EVENTS:

2020 Annual Meeting

TBA - 2020

NIADA EVENTS:

June 15-18, 2020

NIADA Convention

Las Vegas – MGM Grand

KEEP US INFORMED

DON'T FORGET TO LET

IIADA KNOW IF YOUR

E-MAIL, ADDRESS OR

PHONE NUMBER CHANGES



Are You Ready to ZOOM?

With the state opening up to 50% capacity the Community Colleges that provide venues for the 5 hour dealer education classes have gotten creative. Several colleges will offer virtual classes while others will offer traditional classes with a limited number of seats available. Where possible, select Community Colleges will offer a combination of live and virtual. Check with your Community College for local options.

IIADA SCHOLARSHIP DONATIONS NEEDED:

With the uncertainty for the time frame of the Annual Meeting, we are looking at other ways to generate monies for the 11 scholarship applicants this year. We are encouraging members to donate cash instead of items for the Scholarship Auction this year. Thank you for your support. Please send your donation to the IIADA P.O. Box 356

IIADA NEWS LETTER NOW AVAILBLE ON THE IIADA WEBSITE:

Log on to www.iowaiada.com select the ABOUT IIADA link and you will be able Access previous newsletters.



Keeping Offices Connected

**An Iowa Independent
Automotive Dealership
Association
Approved Benefit Partner**

Brandon Jolly
Senior Account Executive
O 319.294.6940x3614
C 319.651.7498
AccessSystems.com

**Access Systems, an Iowa Office Technology Company,
is here to help!**

Our solutions and expertise can drastically improve the way you leverage technology to provide quality service to your customers.

- Update old or aging print and scan equipment
- Eliminate 9-Pin printers and costly pre-printed forms
- Improve document workflow
- Increase productivity
- Reduce overall print cost

With solutions that integrate with your Dealer Management Software, we have solutions for any office, multiple dealership locations, large or small.

Give me a call, send me a text, or drop me an email to discuss your needs!

Approved Benefit Provider of the



**IOWA INDEPENDENT AUTOMOBILE
DEALERS ASSOCIATION**



Approved Benefit Providers

Access Systems
Advanced Business Products
AutoJini.com
Auto- Owners Insurance
Associations Marketing Group, Inc.
Automotive Finance Corporation – AFC.
Citizens Community Credit Union
CU Direct (CUDL)
The Cyclone Agency.
Erikson Solutions Services, LLC
Frazer-Dealer Management Software.
First Interstate Bank
Follow-Up Plus
Globe Acceptance, Inc.
Greater Iowa Credit Union
Innovative Dealer Services
Preferred Warranties, Inc.
ProSource Finance.com
Veridian Credit Union
Reynolds & Reynolds Inc.
S & C Automotive, Inc.
U Drive Acceptance Corp.
Green State Credit Union
Wilson Distributor Service

APPROVED BENEFIT PROVIDER: Meet Wilson Distributor Service:

We offer door stop delivery of our products, training on our products, SDS sheets, and labeled bottles. We love people and love to help people with their business as well does our staff.

We were founded in 1975 by Bob Wilson in Mount Pleasant, Iowa and was purchased by myself, Jason Goody and my wife Lisa in 1993. We have made our home in Mount Pleasant, and have 3 sons – one who is now working full time in the family business, and a Yorkshire terrier – Stella.

We offer a full line of cleaning supplies, Harper Brooms, Car Wash and Detail Supplies. We also provide dealer supply from forms, license plates, rear decals, windshield numbers, markers, banners, pennants, and a whole lot more. We also offer a full line of janitorial supplies. We have five salesmen, two employees that have been with us over 15 years, a home office staff, and ourselves to help and we would love to earn your business.

Wilson Distributor Service (WDS) focuses on providing high quality cleaning and detailing supplies along with other items to individuals, businesses, auto dealerships, and other auto related businesses. Our mission is to meet the needs of our customers with excellent service and quality products. It doesn't stop there though and provide marketing solutions, promotional items, business printing, and apparel – We truly do understand ALL of the details!

Home and Industrial Cleaning Supplies,

Auto Cleaning and Detailing Supplies

Harper Brooms and Squeegees, Harper Brooms and Squeegees

Vacuum Sales and Service, Janitorial Supplies, Dealer Supplies

Contact Wilson Distributor Service (WDS)

Toll Free 800-634-0974, Office 319-385-9494, Fax 319-385-2927

Cell 319-931-2633, E-Mail jason@wilsondistributor.com

Website www.wds.com check our store out on-line.



**IOWA INDEPENDENT AUTOMOBILE
DEALERS ASSOCIATION**